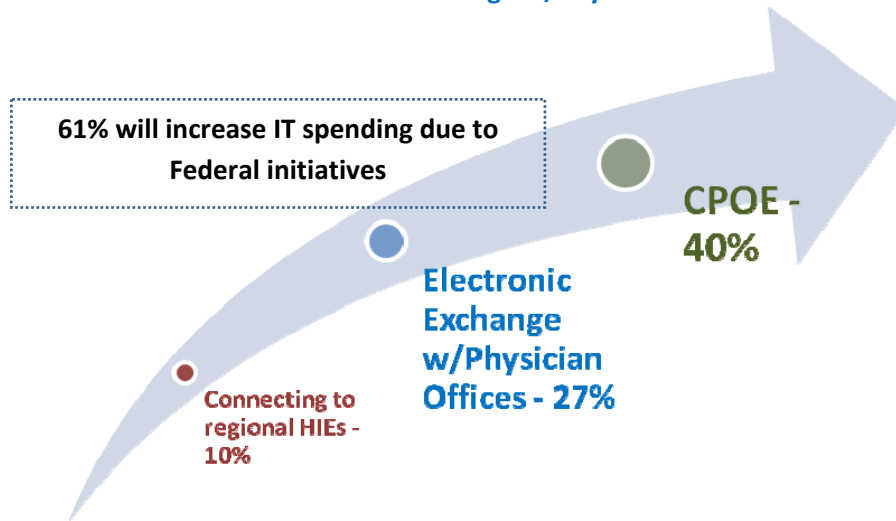


## CHIME Survey Results – June 2009

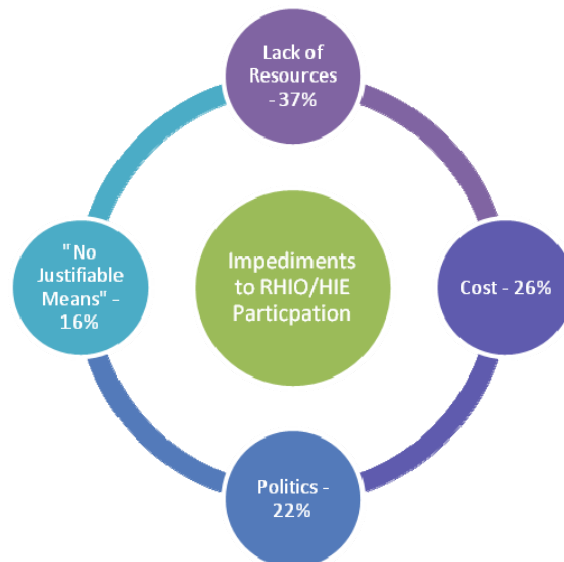
### SUMMARY

In June 2009, Medicity surveyed the nearly 1,400 members of CHIME regarding electronic information exchange, and we received the following valuable feedback from approximately 100 CIO members:

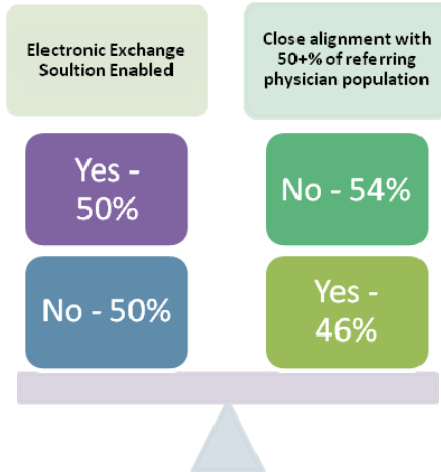
- Of the CIOs that responded - 61% will increase IT spending due to Federal initiatives with their top priorities of CPOE at 40% and Electronic Exchange w/Physician Offices at 27%.



- Only 35% of respondents have a RHIO/HIE in their area, either live or being implemented. Respondents' impediments to participation are varied; 37% state lack of resources, 26% list cost, 22% state politics and 16% feel there is "no justifiable means."



- Respondents stated that 50% have a solution to enable electronic exchange of clinical and administrative data, but 54% do **NOT** have close alignment with more than half of their referring physician population.



- 46% of the respondents believe most physician offices will deploy an EMR within the next 3 years. Currently, only 20% of their five top affiliated physician offices have deployed an EMR; and only 28% of the remaining affiliates have deployed an EMR.
  - Of those community physician offices that have deployed an EMR, 96% have requested integration with the hospital for electronic exchange of information, and 79% of respondents have made this a top priority in their Physician Outreach Strategy to improve physician affinity against their competition.
  - 51% listed their top competitors as "other acute facilities" and "local out-patient services providers."

- Of respondents that **HAVE** deployed or participate in an HIE, 85% are hospital-based and **NOT** an independent community-based HIE.
  - 52% of respondents report they have 10 or fewer physician offices participating in the HIE, but of those participating, 86% are exchanging Lab Results, Radiology Reports and Transcribed Reports (notes, discharge summaries, EKGs, etc.)
  - 74% of all respondents confirmed their HIE has improved physician relationships and patient care.
  - 36% of respondents stated the biggest impediments to rolling out new physician practice EMR interfaces was the complexity of interfacing requirements and the cost of EMR HL7 interfaces.

